



RBC Wealth Management

**NEWS**

## **RBC WEALTH MANAGEMENT APPOINTS HEAD OF DISTRIBUTION IN BRITISH ISLES**

**London, 9 January 2015** – RBC Wealth Management, part of Royal Bank of Canada, today announced the appointment of Antony (Tony) Johnson, to the position of Head of Distribution, RBC Wealth Management – International.

In this newly created role, Mr Johnson will be responsible for leading RBC Wealth Management – International’s private client distribution teams, including the relationship managers in the UK and Channel Islands-based Private Client Wealth Management and Trust teams. Reporting to Stuart Rutledge, CEO, RBC Wealth Management – International, he will be based in London and begin his new role in March 2015.

Mr Johnson joins RBC Wealth Management following a long and successful career at RBC Investor & Treasury Services. In his most recent role as Global Head, Sales & Distribution he has been responsible for directing sales, relationship and strategic client management efforts across the globe for the business.

Commenting on the appointment, Stuart Rutledge said: “Tony is a consummate distribution and sales professional and is the perfect leader to help develop and articulate our value proposition to the market. His experience in providing strategic sales leadership and client relationship management, his ability to effectively embed successful sales methodologies and practices and his leadership skills are all well proven.

“The British Isles is an important market for RBC Wealth Management and with Tony at its helm our outstanding team of UK and Channel Islands-based relationship managers is destined for even greater success.”

Before re-joining RBC in 2003, Mr Johnson was Executive Vice President, Europe with BISYS Fund Services where he led their fund administration outsourcing businesses in the European region. He joined BISYS from RBC Global Services where he spent five years as Head of Sales and Relationship Management, Europe/Middle East. He previously worked with Citibank as Vice President, Sales, responsible for promoting securities services in the UK & Nordic markets.

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### **About RBC Wealth Management:**

[RBC Wealth Management](http://www.rbcwealthmanagement.com) is one of the world's top five largest wealth managers\*. RBC Wealth Management directly serves affluent, high-net-worth and ultra-high net worth clients globally with a full suite of banking, investment, trust and other wealth management solutions, from our key operational hubs in Canada, the United States, the British Isles, and Asia. The business also provides asset management products and services directly and through RBC and third party distributors to institutional and individual clients, through its RBC Global Asset Management business (which includes BlueBay Asset Management). RBC Wealth Management has more than C\$717 billion of assets under administration, more than C\$452 billion of assets under management and approximately 4,400 financial consultants, advisors, private bankers, and trust officers. For more information, please visit [www.rbcwealthmanagement.com](http://www.rbcwealthmanagement.com)

\*Scorpio Partnership Global Private Banking KPI Benchmark 2014. In the United States, securities are offered through RBC Wealth Management, a division of RBC Capital Markets, LLC, a wholly owned subsidiary of Royal Bank of Canada. Member NYSE/FINRA/SIPC.

### **ABOUT RBC**

Royal Bank of Canada is Canada's largest bank, and one of the largest banks in the world, based on market capitalization. We are one of North America's leading diversified financial services companies, and provide personal and commercial banking, wealth management services, insurance, investor services and capital markets products and services on a global basis. We employ approximately 78,000 full- and part-time employees who serve more than 16 million personal, business, public sector and institutional clients through offices in Canada, the U.S. and 38 other countries. For more information, please visit [rbc.com](http://rbc.com).

RBC supports a broad range of community initiatives through donations, sponsorships and employee volunteer activities. In 2013, we contributed more than \$104 million to causes worldwide, including donations and community investments of more than \$69 million and \$35 million in sponsorships. Learn more at [www.rbc.com/community-sustainability](http://www.rbc.com/community-sustainability).